

October 2013

NEW CONSTRUCTION Products

*Terramac® Introduces GPS
Package for Fleet Management*

**Machinery Street Hopes
To Redefine How Heavy
Equipment Gets Sold**

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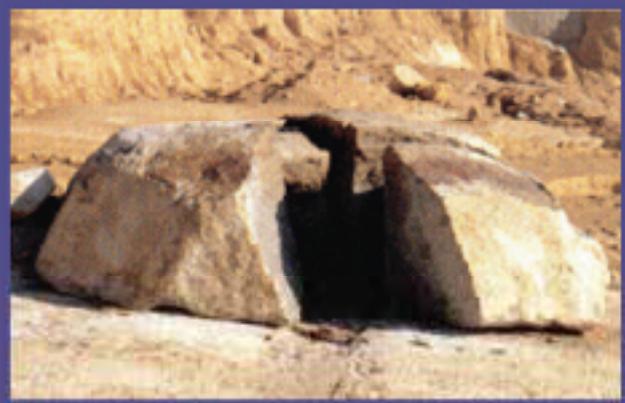


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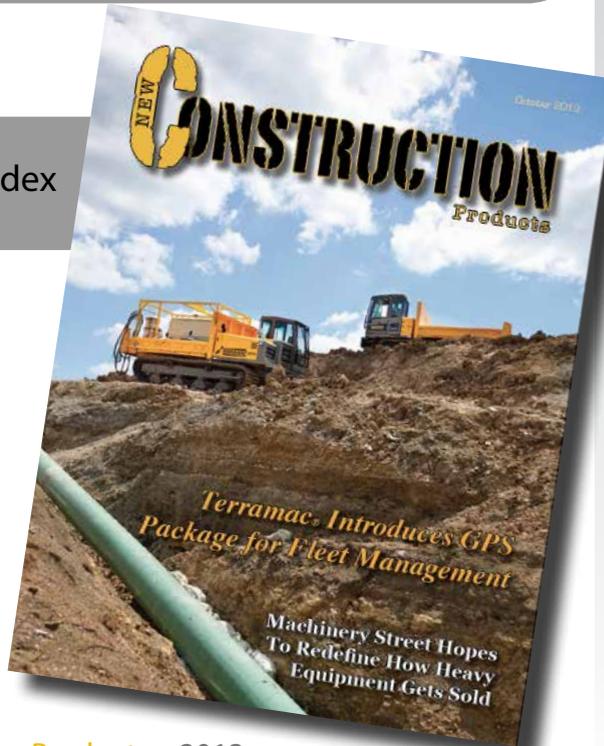
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NEW CONSTRUCTION Products

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New Construction Products™ is published six times a year on a monthly basis by H&F Media, Inc., 2070 Valleydale Rd, Hoover AL 35244 USA. New Construction Products™ is distributed free to qualified subscribers. Non-qualified subscription rates are \$57.00 per year in the U.S. and Canada and \$84.00 per year for foreign subscribers (surface mail). U.S. Postage paid at Birmingham, Alabama and additional mailing offices.

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Machinery Street Hopes To Redefine How Heavy Equipment Gets Sold

A group of heavy equipment dealers announced today the launch of a new online exchange for material handling and construction machinery that is unlike any marketplace on the Internet. The exchange, MachineryStreet.com, is part of a subscription-based website showroom service that combines equipment listings from dozens of dealers into a searchable public database. The marketplace, which first opened in July, is free to shoppers and equipment buyers.

Rich Celaschi, a representative of the new exchange, said Machinery Street is designed to eliminate the guesswork and the risk from the process of shopping for large vehicles and equipment.

“Machinery Street is a joint effort from dealers who want to clean up the online market for very heavy equipment,” Celaschi said. “By working together we were able to streamline the process of connecting customers to well-established dealers. It’s a different, cooperative approach that adapts to changing trends in the industry.”

Machinery Street functions through a network of interconnected online showrooms. Each dealer is given private access to a secure space that is attached to their business’s website.

Dealers can then add, remove or modify media-rich vehicle information through a dashboard interface. Once a vehicle is posted to their showroom it becomes instantly available on both the dealer’s own website and MachineryStreet.com.

The technology behind the showroom is managed entirely through Machinery Street, Celaschi said, which means there are no installation or programming costs for dealers who join. The dealer’s showroom is connected to their website via a simple web link.

“Once a dealer signs up they get instant access to the system to start uploading and using tools,” said Jay Marshall, Machinery Street’s lead programmer and architect. “Usually within 24 hours our

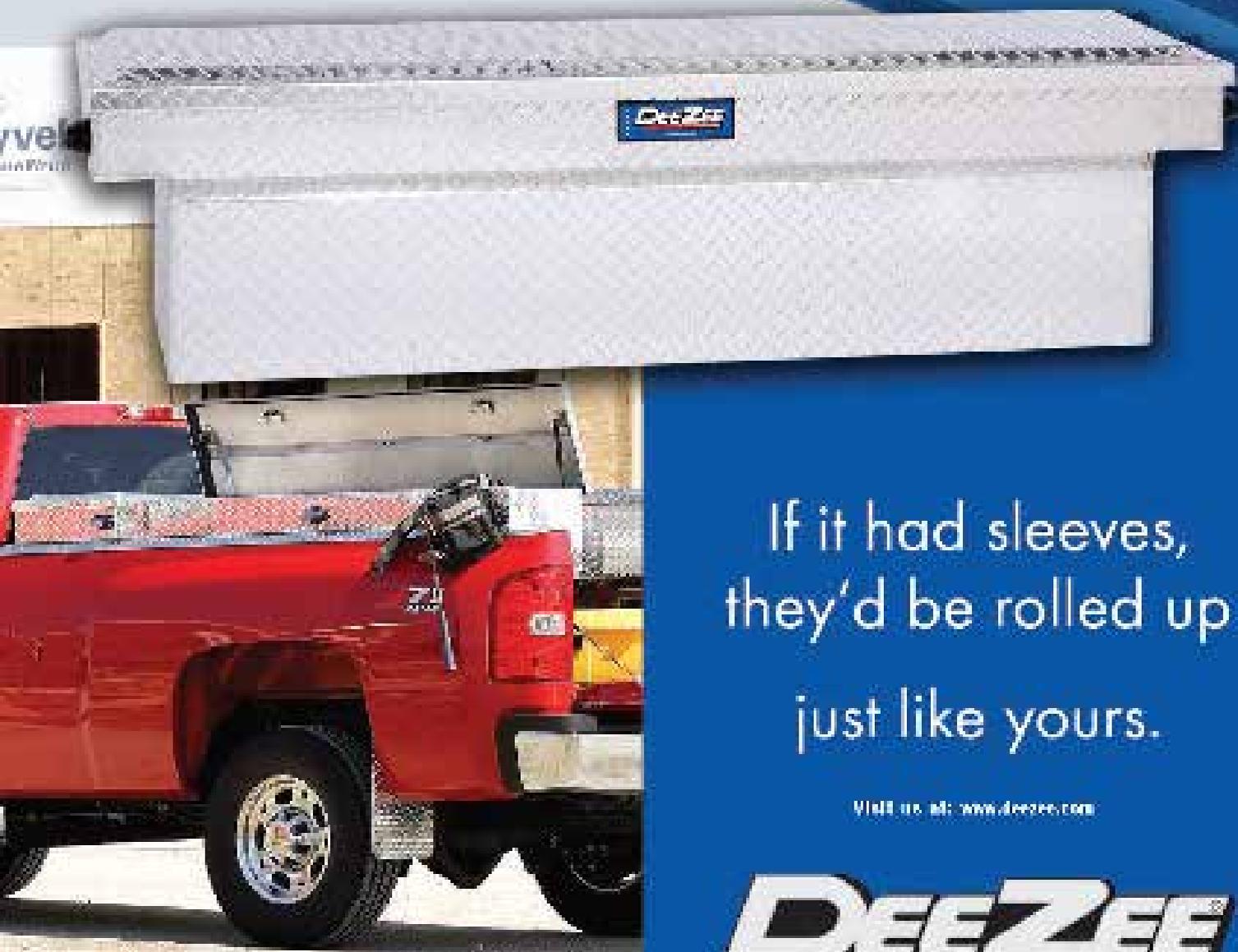
branding team has a complete custom showroom built that matches their website, and customers won’t feel like they ever left.”

Marshall, who originally developed the software, said his focus has always been on finding ways to work with equipment dealers. “At first we were looking for a way to help busy dealers post inventory on their websites,” Marshall said. “Soon we were coming up with tools that let our customers share info and even whole listings with one another. Then we started talking to dealers about more beneficial ways they could work together. Machinery Street came out of those discussions.”

Shoppers browsing Machinery Street can search equipment listings by manufacturer, year, stock number, category or other filtering options. The category lists can be further broken down into sub-categories, making it easy to find specific classes of machines. Each search triggers a listings page with availability, pricing, and photos that can be clicked for detailed informa-

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tion on a specific vehicle.

Vehicles are purchased directly from the dealer who posted the listing rather than through the exchange or an intermediary. Celaschi said this feature eliminates brokerage fees and makes the overall buying process more efficient.

“We don’t collect a commission and all of our members have a well-earned reputation for customer service. We are totally confident that customers are being matched with the right dealer every time,” Celaschi said. “There’s no need for a middleman so you end up paying the same as if you had walked into that dealer’s own physical store.”

Although Machinery Street is open to the public and is free for buyers to shop without a membership, Celaschi noted there is a very strict background check for any new dealer hoping to sell or rent equipment through the service. Registration and the first month of dealer access are free, but each dealer is closely reviewed

by an industry expert before being permitted to subscribe.

Richard Rich, a consultant for Machinery Street, said the focus on vetting is what inspired his company, H&K Equipment, to join the network as a pilot dealer.

“We were tired of the faulty listings and flimsy information and scams that plague a lot of these other exchanges,” Rich said. “On Machinery Street they know who every person selling there is and their reputation in the industry. It brings trust to the online market.”

Rich added, “What makes Machinery Street work is it’s curated. Every listing is attached to someone’s website so you don’t run into out-of-date junk listings that languish for months or years. The overall number of vehicles listed may be smaller than some sites, but everything you see is actually available from a known, reputable dealer.”

Thirty-one dealers currently comprise the

Machinery Street network, which now has over 2,500 vehicles for sale or rent. At the moment all dealers are located in the United States and Canada, but Celaschi said Machinery Street’s reach and functionality are global.

“We have a currency converter already built into the site and are constantly working on enhancements to make Machinery Street more convenient for international business,” Marshall noted. “We’ll never stop refining it to better meet the needs of our dealers.”

“All the infrastructure is there for us to build a global network,” Celaschi said, “and that’s exactly what we hope to do. We want an exchange where anyone, anywhere in the world can find the right equipment from a dealer they know they can trust, and where dealers can compete as well as collaborate globally.”

“That’s what an equipment marketplace should be,” Rich said.

The screenshot shows the Machinery Street website interface. At the top is the logo and navigation menu. Below is a search filter section with dropdowns for Manufacturer, Category, and Sub Category, and input fields for Year, Stock Number, and Date Listed. Two listings are displayed, each with a photo of a forklift, a description, and a 'FOR SALE' badge.

View (click to open)	Description	Price
	2007 Yale GLC080VXNGSF096 Serial Number: Availability: Used Stock Number: 14308	CALL FOR PRICE FOR SALE
	2007 Yale GL080VXNGSF096 Serial Number: Availability: Used Stock Number: 14307	CALL FOR PRICE FOR SALE



Towmaster's Hydraulic Tail trailer has quality features built to stringent Towmaster specs. It features a T1 steel large outer frame design with the axles attached to a sub-frame and junior I-Beam cross members to tie it all together. This trailer includes a hydraulic operated two-piece bed with a low load angle for hauling low ground clearance types equipment. An optional hydraulic deck ramp allows equipment to be loaded onto the 8-foot top deck. A hydraulic winch can be installed to pull equipment onto the deck.

The hydraulic operated front-end tail design features a diamond plate metal approach with wood ramps to aid in loading. Spare pockets and tie-securing parking screws are standard equipment.

Control side controls make it easy to operate the functions. All lights on the trailer are long-lasting LEDs and the trailer is finished with two-component, chemically-resistant, polyurethane primer and top coat.

More information can be found at www.towmaster.com or call Towmaster at 800-462-4677.

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Terramac® introduces GPS package for fleet management

Now all Terramac RT9 rubber track crawler carriers come with a GPS receiver and one-year paid subscription to On-Board Communications, Inc. data tracking. The GPS receiver transmits not only real-time location information but also fleet management data such as run time and idle time via cellular network service.

On-Board's patent-pending Activity Logging Technology, or ALT, offers Terramac® owners the added capability of tracking time operating under load.

Chuck Tholen, an On-Board Communications, Inc. GPS specialist, said this will be a new application of GPS to many people. Without having it pointed out to them, they might not notice the equipment at first.

Data is automatically collected and delivered in communication reports that include the exact location of a carrier. These give technicians time to arrange service in the field with advance notice. The reports reduce downtime as technicians avoid having to pull a carrier out of service for scheduled maintenance or having to replace it with a substitute.

Owners and operators can use the performance metrics that the system continuously records to streamline their operations, determining how machines or combinations of machinery are most cost-effective.

The data, which easily transports to spreadsheet software, provides documentation useful for billing, for justifying bids and for verifying operation time to customers after project completion.

Data is viewed by accessing a web portal. Mobile apps are also available for easy access. In the rare event the unit should be in a remote area of no coverage, or should cell service go down, the software simply continues its documentation. And it even has its own internal battery back-up in case external power is lost for any reason. As soon as coverage is restored, it resumes transmission automatically.

Joey Giannetto, service manager in charge of fleet maintenance at Terramac®, said the GPS system has obvious maintenance streamlining benefits by coordinating manufacturer, rental dealership and end user schedules. Knowledge of carrier hours and update schedules ensures part availability, which in turn assures rental agencies and end users of increased availability.



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DEALER INQUIRIES WELCOME

New High Output LED Roadway Light from Larson Electronics Replaces 400 Watt HPS

Leading supplier of industrial grade lighting equipment Larson Electronics has announced the release of a powerful new LED roadway light designed to provide performance and efficiency rivaling that of standard 400 watt high pressure sodium fixtures. The RWL-LED-40 150 Watt LED Street Light is designed as a direct replacement for cobra head HPS streetlights that offers improved light quality combined with greater efficiency and reliability.

The RWL-LED-40 150 watt LED street light from Larson Electronics is a powerful new alternative to standard HPS roadway lights that offers greater efficiency and light quality in a rugged cobra head style lamp design. Featuring solid state LED technology and an advanced housing design, this LED street light provides a highly effective answer to standard high pressure sodium street lights that can produce returns in cost reductions and improved performance in a short period of time. Unlike HPS lamps which produce the familiar reddish orange colored light output associated with typical parking lot and roadway lighting, this LED street light produces light that is clean and bright white in appearance. This improved light quality means better contrasting and detail rendering as well as more accurate reproduction of colors, giving this unit a



distinct performance edge over HPS units. As well as improved light quality, this LED street light offers additional benefits in the form of 13,000 lumen light output and extremely long lamp life. Due to the advanced LED design and high output of this lamps LED assembly, this LED light can effectively illuminate an area comparable in size to that of HPS units while using far less energy. Additionally, unlike HPS lamps which have an average operating life of 25,000 hours, this LED street light carries an operational life rating of 100,000 hours, meaning far fewer lamp replacements, less maintenance, and much greater reliability. This fixture is designed to replace cobra head roadway light fixtures and is constructed of die cast aluminum with a heavy duty polyester powder coat finish for resistance to corrosion and a pleasing appearance. The housing is specially constructed with built in heat

dissipating fins for added performance and a built in wildlife shield for greater protection. A die cast trigger latch provides easy entry to the internals, and an integral bubble level makes installation faster and easier for linemen. This LED street light represents the next stage in roadway lighting technology and offers improved performance and efficiency that can provide improved cost effectiveness and positive returns on initial investment in a short period of time. The RWL-LED-40 150 is ideal for illuminating parking lots, industrial and military installations, college and high school campuses, and just about anywhere operators are looking to improve the quality and cost effectiveness of their exterior illumination systems.

“We have expanded our array of high output LED lighting products to include roadway LED light heads,” said Robert Bresnahan of Larson Electronics LarsonElectronics.com. “This LED cobra head street lamp provides longer lamp life and higher durability when compared to traditional halogen and HID lamps.”

Larson Electronics carries an extensive line of LED lights, LED work lights, LED light bars, intrinsically safe LED lights, outdoor LED lights, and explosion proof LED lights. You can view Larson Electronics’ full line of industrial grade lighting by visiting their website at LarsonElectronics.com. Larson Electronics can be reached directly by calling 1-800-369-6671 or 1-214-616-6180 for international inquiries.



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PORTER-CABLE®



RECIPROCATING TIGER SAW

Expands 20 Volt MAX* Linked System™ with Six New Cordless Tools

PORTER-CABLE announced the expansion of its 20V MAX* Linked System™ for tradesman.

PORTER-CABLE is adding six new cordless power tools, new combination kit solutions, and a new MaxPack extended runtime 20V MAX* Lithium Ion Battery to the popular 20V MAX* Linked System. The new cordless tools include the Reciprocating Tiger Saw®, 6-1/2 inch Circular Saw, Oscillating Tool, Cut-off Tool/Grinder, Jigsaw, and Pivoting Flashlight. The PORTER-CABLE MAX* Linked System maximizes a lithium ion battery platform that provides the performance, ergonomic design, and features needed to complete an extensive range of applications on the jobsite. The lithium ion batteries maintain a charge for up to 18 months, so the tools are ready to go when you are.

“We recognize that tradesman continue to demand more from their cordless tools and these new PORTER-CABLE cordless power tools exceed expectations at a great price,” said Wil Granger, group product manager, PORTER-CABLE. “Understanding a tradesman’s product needs on the jobsite has allowed us to develop new cordless tools that deliver the right mix of power and performance, plus the features that make the tools easy to use without a big price tag.”

Building on the line’s interchangeable lithium ion battery system, the PORTER-CABLE Compact 1.5 amp-hour (PCC680L), and the new 4.0 amp-hour (PCC685L) 20V MAX* lithium ion MaxPack™ battery packs offers expanded options to build a cordless system tailored to a tradesman’s specific needs on the jobsite. The PORTER-CABLE Fast Charger (PCC690L) can be purchased separately.

The 20V MAX* Reciprocating Tiger Saw® (PCC670B) is ideal for cutting wood and metal. The Tiger Saw is compact (14.5 inches in length), light-weight (4.4 pounds when used with the PCC860L compact battery) and designed to get into tight areas to complete cutting applications around the jobsite while helping to minimize fatigue. This tool is for tradesman looking for an alternative to heavier reciprocating saws without sacrificing cutting performance.

With a high performance drive-train, the Tiger Saw offers the power and speed needed for aggressive performance. The saw delivers a 1 inch stroke length and 0-3,000 strokes-per-minute (SPM). Tool free blade change offers fast and effortless blade replacement. A pivoting shoe helps the tool keep consistent contact with materials. Contoured over-molded handles and gear housing provide user comfort. The variable-speed trigger provides precise control for cutting a variety of materials.

The 20V MAX* Tiger Saw is sold with one 6 inch TPI wood cutting blade for a suggested retail price of \$59.97 (batteries and charger sold separately).

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The 20V MAX* 6-1/2 inch Circular Saw (PCC660B) is ideal for crosscuts, ripping, beveling, and plunge cuts. This compact saw's high performance motor delivers 3,700 revolutions-per-minute (RPM) for fast cutting. A 6-1/2 inch carbide tooth blade delivers 2-1/8 inch cutting capacity at 90° for a variety of cutting applications. A 50° adjustable shoe bevels for a variety of cutting applications and angles.

A dust blower makes it easy to follow the line of cut by clearing debris from the cutting surface. A contoured over-molded handle provides comfortable gripping, and the 7.2 pound weight (when used with the PCC685L Max Pack Battery) and compact size help to reduce hand fatigue.

The 20V MAX* 6-1/2 inch Circular Saw is sold with one on-board wrench and one 18-tooth blade for a suggested retail price of \$59.97 (batteries and charger sold separately).



OSCILLATING TOOL

The 20V MAX* Oscillating Tool (PCC710B) offers a patent pending Tool Free System that allows users to perform quick and easy accessory changes or adjustments, resulting in minimal down-time on the jobsite. The Oscillating Tool is ideal for cutting, sanding, scraping, and grinding applications that require precise control and cut quality. The tool features variable speeds between 10,000-18,000 oscillations-per-minute (OPM) for optimizing the tool's performance depending on the application.

The Oscillating Tool has a three position over-mold grip for comfort and an L.E.D. work light for illuminating dark work areas. The Oscillating Tool delivers value by offering 20 accessories for cutting, sanding, scraping, and grinding applications. The Oscillating Tool is also compatible with DeWalt's Universal Fitment™ System.

The 20V MAX* Oscillating Tool is sold with 20 accessories and accessory kitbox for a suggested retail price of \$69.97 (batteries and charger sold separately).

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JIGSAW

The 20V MAX* Jigsaw (PCC650B) offers three orbital settings, a variable speed trigger that goes from 0-2,500 strokes-per-minute (SPM), and a 3/4 inch stroke length for precise, clean, and accurate cuts.

The Jigsaw features a dust blower that clears debris for visibility while cutting. The tool free blade release is useful for quick blade changes. The beveling shoe provides straight (0°) and up to 45° bevel cuts. The Jigsaw's contoured over-molded handle offers gripping comfort.

The Jigsaw is useful for straight and scroll cuts in wood and metal, for sink cutouts, and other applications, making bevel cuts in wood, and cutting PVC and copper pipes.

The 20V MAX* Jigsaw is sold with one 4 inch wood blade for a suggested retail price of \$59.97 (batteries and charger sold separately).



CUT-OFF TOOL/GRINDER

The 20V MAX* Cut-Off Tool/Grinder (PCC761B) offers a high performance motor that delivers 8,500 revolutions-per-minute (RPM) and is ideal for cutting, removal, and finishing applications. The Cut-Off Tool/Grinder features a cast metal gear housing that helps dissipate heat during extended use. A three position side-handle and an over-molded contoured grip offer comfort and control during use. A spindle lock and tool free guard offer quick and easy wheel changes and adjustments.

The 20V MAX* Cut-Off Tool/Grinder is sold with one grinding guard, one cutting guard, one grinding wheel, and two cutting wheels for a suggested retail price of \$49.97 (batteries and charger sold separately).



PIVOTING FLASHLIGHT

The 20V MAX*Pivoting Flashlight's (PCC700B) four L.E.D.s deliver 120 Lumens for bright visibility. A pivoting head makes it easy to adjust the light beam towards almost any working area.

The Pivoting Flashlight is sold for a suggested retail price of \$24.97 (batteries and charger sold separately).



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BOSTITCH®

Launches New Power Tool Line



Designed for the Professional, Built to Last

BOSTITCH® announced the national launch of its new line of professional power tools including corded and 18V cordless tools specifically engineered for today's contractors and the constant demands of the jobsite.

This new line of professional power tools includes an 18V Cordless Drill/Driver, 18V Cordless Impact Driver, 1/2 inch Hammer Drill, 7-1/4 inch Circular Saw, Orbital Jigsaw, Reciprocating Saw, 4-1/2 inch Angle Grinder, and 3/8 inch Corded Drill. These tools were designed to meet the needs of carpenters, remodelers, electricians, plumbers, and HVAC contractors

across commercial, residential, and MRO job-sites.

BOSTITCH® has been committed to delivering contractor-grade solutions for more than 115 years and is a leading manufacturer of pneumatic nailers and staplers, fasteners, hand tools, compressors, and related accessories for commercial and residential construction, manufactured housing, manufactured furniture, and professional woodworking.

Building on this industry expertise and job-site research, BOSTITCH® developed the new line of tools to be high

performance, rugged, and durable, all at an affordable price.

These new power tools feature durable motors, components, and housings that can take a beating on the job-site while offering comfortable ergonomics, and sought after light-weight tools.

The durability of this great brand, and this expansion into the category of professional power tools, further increases BOSTITCH's® range of innovative product solutions for the construction markets, delivering the reliability and performance professionals demand.

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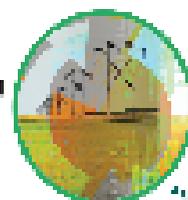
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- Screen indicates a failure of proper connection and provides instructions for corrective action
- HTTP function allows real-time monitoring and measurement display using a standard web browser
- Lightweight, 4 x 7 inch 19.4 oz unit allows logging in limited space
- Harmonic especially compliant with IEC 61000-4-7 2002
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18 VOLT LITHIUM 1/2 IN DRILL/DRIVER KIT

The 18 VOLT LITHIUM 1/2 IN DRILL/DRIVER KIT (BTC400LB) features a 2-speed high torque/high speed gear box (0-350/0-1500 RPM) and a 1/2 inch keyless metal locking chuck for bit retention and chuck durability, while a 24 position clutch helps to reduce stripping of fasteners. Weighing only 3.7 pounds, and measuring about eight inches long, the compact size and weight help to reduce user fatigue.

An integral L.E.D. worklight illuminates dark work areas. The kit includes the Drill, (2) 18V Lithium Ion Batteries, (1) 18V Lithium Ion Charger, (1) PH#2 Screwdriving Bit, (1) Bit Tip Storage, and (1) Kit Box.

18 VOLT LITHIUM 1/4 IN HEX CHUCK IMPACT DRIVER KIT

The 18 VOLT LITHIUM 1/4 IN HEX CHUCK IMPACT DRIVER KIT (BTC440LB) offers an Impact Driver with a variable speed trigger that provides 0-2800 revolutions-per-minute (RPM) and 0-3100 beats-per-minute (BPM). The high torque motor delivers 1400 inch-pounds of maximum* torque and eliminates almost all reactionary torque to minimize kickback.

The high performance 18V battery is compatible with all 18V Bostitch power tools. Weighing only 3.4 pounds, and measuring 6-3/4 inches long, the compact size and weight help to reduce user fatigue. A quick-release 1/4 inch hex chuck provides quick and easy bit changes and an integral L.E.D. worklight illuminates dark work areas. The kit includes the Impact Driver, (1) 18V Lithium Ion Battery, (1) Lithium Ion Charger, (1) PH#2 Screwdriving Bit, (1) Bit Tip Storage and (1) Kit Box.

*Determined by 30 second impact load gauge test method.

Corded Products



7 AMP 1/2 IN HAMMER DRILL KIT

The 7 AMP 1/2 IN HAMMER DRILL KIT (BTE140K) provides a powerful drill for concrete, wood, and metal drilling. The drill's 7-amp motor provides the power needed for performing tough applications. The dual speed selector switch optimizes speed and power between 0-1100/0-3100 RPM.

When it's time to hammer drill into concrete, the hammer drill/drill mode selector quickly changes between drilling modes and delivers 0-52700 beats-per-minute (BPM). An all metal, 1/2 inch keyed chuck provides optimal bit retention. The drill also features a durable metal gear housing, 360 degree side handle, and built in depth rod.

The Hammer Drill weighs only 5.1 pounds. The kit includes the Hammer Drill, (1) Side Handle, (1) Depth Rod, (1) Chuck Key and Holder, and (1) Kit Box.

15 AMP 7-1/4 IN CIRCULAR SAW KIT

The 15 AMP 7-1/4 IN CIRCULAR SAW KIT (BTE300K) features a powerful 15 amp motor which delivers 5600 RPM for fast cutting and tough applications. The Circular Saw is outfitted with a cast magnesium shoe to enhance the tool's lightweight design.

The Circular Saw weighs only 9.5 pounds. A tool free bevel adjustment provides a bevel capacity of up to 55 degrees with positive detents at 45 and 22.5 degrees allowing for fast and accurate bevel adjustments. The Circular Saw cuts up to 2-3/8 inch deep at 90 degrees and 1-13/16 inch deep at 45 degrees.

A 10-foot cord provides plenty of reach and helps when ripping and cross cutting. The kit includes the Circular Saw, (1) 7-1/4 inch Carbide Tipped Blade, (1) Rip Fence, (1) Blade Wrench and (1) Kit Box.

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**6 AMP ORBITAL
JIGSAW KIT**

The 6 AMP ORBITAL JIGSAW KIT (BTE340K) is outfitted with a 6 amp motor and features 0-3200 SPM (strokes per minute) and a stroke length of 13/16 inches. With its variable speed control, the Jigsaw offers a seven position speed dial for a variety of cutting applications.

It also features four orbital settings that provide optimal performance in a variety of materials.

The Jigsaw is ideal for cutting plywood, sink cutouts, scrollwork, and shelving, as well as cutting designs into dimensional lumber. For accurate bevel cutting, the cast shoe has detents at 0, 15, 30 and 45 degrees making bevel changes quick and accurate.

Additional features include a cast aluminum shoe for cut stability. A tool free blade change system allows for quick and easy blade changes and an L.E.D. work light illuminates dark areas. The kit includes the Jigsaw, (1) Wood Cutting Blade, (1) No Mar Shoe Cover and (1) Kit Box.

**8.5 AMP RECIPROCATING
SAW KIT**

The 8.5 AMP RECIPROCATING SAW KIT (BTE360K) features an orbital setting that delivers aggressive cutting action and cutting speed for rough cutting applications.

Featuring a 1-1/8 inch stroke length and 0-3000 strokes per minute (SPM), this 8.5 amp Reciprocating Saw provides optimal cutting speed in a variety of materials. The Saw's ergonomic and light-weight design, weighing only 7.4 pounds, help to reduce user fatigue. A tool free blade change offers fast and effortless switching of blades while the variable speed trigger provides control when making difficult cuts encountered during demolition and rough-cutting applications.

Additionally, the adjustable tool free pivoting shoe helps to keep constant contact with material and prolongs blade life. The kit includes the Reciprocating Saw, (1) 6 inch Wood Cutting Blade and (1) Kit Box.

**7 AMP 4-1/2 IN ANGLE
GRINDER KIT**

The 7 AMP 4-1/2 IN ANGLE GRINDER KIT (BTE820K) features a 7 amp motor and produces 11000 RPM for aggressive cutting, removal, and finishing of materials. A cast metal gear housing dissipates heat during extended use.

For optimal control, this compact Angle Grinder is outfitted with a three position side handle for a variety of cutting and grinding applications. The non-locking paddle switch automatically shuts off the tool if the Angle Grinder is accidentally dropped during use.

Additional features include a spindle lock and tool free guard for quick and easy wheel and accessory changes and adjustments. The kit includes the Small Angle Grinder, (1) Grinding Guard, (1) Grinding Wheel, (1) Cutting Guard, (1) Cutting Wheel (1) Side Handle, (1) Wrench and (1) Kit Box.

**6.5 AMP 3/8 IN DRILL
KIT**

The 6.5 AMP 3/8 IN DRILL KIT (BTE100K) includes a powerful 6.5 amp motor that provides optimal power for tough applications with speeds between 0-2500 RPM. The Drill includes an all metal 3/8 inch locking chuck. A variable speed trigger provides control in a wide variety of drilling applications on the jobsite.

The Drill's ergonomic design, and weight of only 3.2 pounds, help to reduce user fatigue. The Drill features a lock-on button for continuous drilling, and an integral belt clip to hold the Drill when not in use. The kit includes the Drill and (1) Kit Box.

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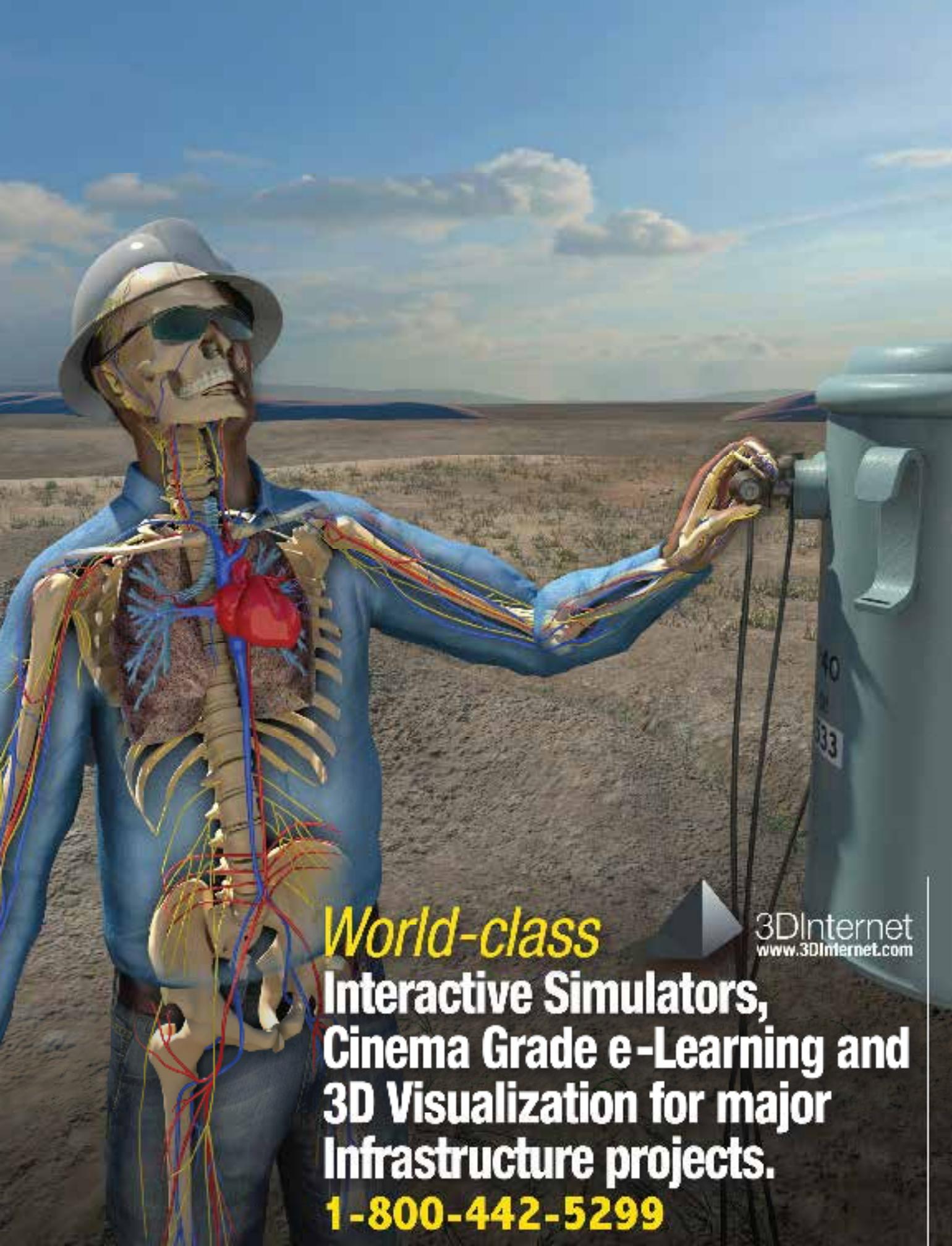
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